

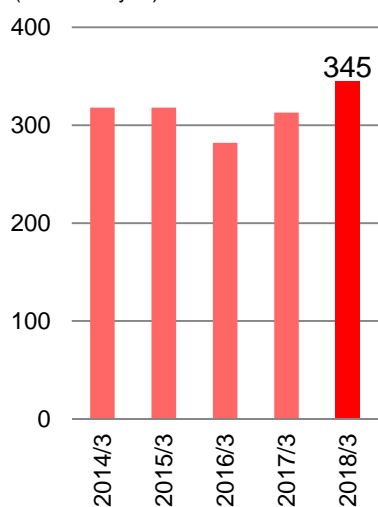
# Financial Highlights



	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18
Operating results (Millions of yen)					
Operating revenue	333,430	332,615	297,929	334,458	376,016
Net operating revenue	318,570	318,365	282,010	313,470	345,223
Operating income	96,675	89,174	46,981	69,051	84,890
Ordinary income	97,188	93,278	48,313	70,551	87,497
Net income	61,463	62,557	33,117	39,433	57,754
Financial condition (Millions of yen)					
Total assets	7,125,577	9,231,812	10,346,228	11,536,937	10,551,876
Net assets	574,505	647,960	670,500	512,638	782,473
Equity ratio	8.2%	7.1%	6.7%	4.7%	7.7%
Regulatory capital adequacy ratio	482.3%	478.3%	395.9%	330.8%	446.5%

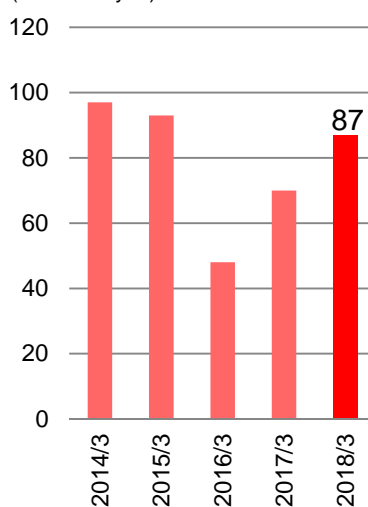
**Net operating revenue**

(Billions of yen)



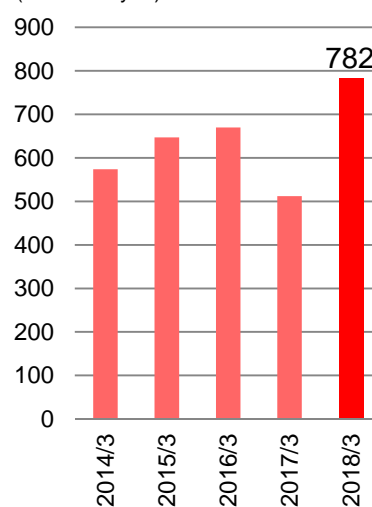
**Ordinary income**

(Billions of yen)

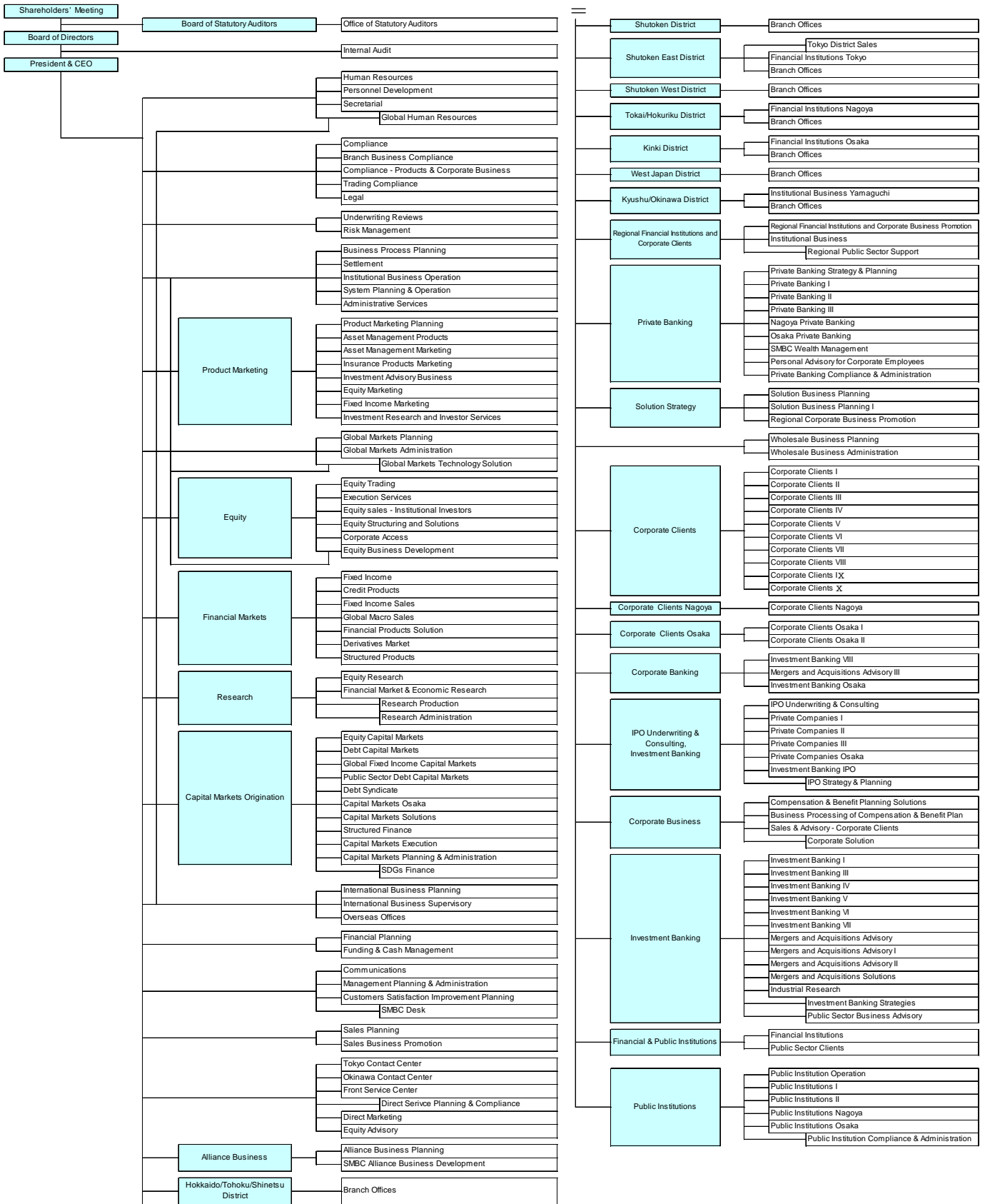


**Net assets**

(Billions of yen)



# Organization



(As of September 12, 2018)

## ●Sales Division

### [Tokyo]

Main Branch  
Kabuto-cho Branch  
Ginza Branch  
Yaesu Branch  
Otemachi Branch  
Toranomon Branch  
Akasaka Branch  
Kamata Branch  
Denenchofu Branch  
Gotanda Branch  
Shibuya Branch  
Jiyugaoka Branch  
Karasuyama Branch  
Shimokitazawa Branch  
Tamagawa Branch  
Shinjuku Branch  
Shinjuku-Higashiguchi Branch  
Ichigaya Branch  
Nakano Branch  
Oizumi Branch  
Kichijoji Branch  
Hamadayama Branch  
Ogikubo Branch  
Chofu Branch  
Koganei Branch  
Tachikawa Branch  
Hachioji Branch  
Machida Branch  
Nagayama Branch  
Ikebukuro Branch  
Ikebukuro-Nishiguchi Branch  
Akabane Branch  
Ueno Branch  
Kinshi-cho Branch  
Shinkoiwa Branch  
Kitasenju Branch

### [Kanto]

Utsunomiya Branch  
Tochigi Branch  
Ota Branch  
Maebashi Branch  
Takasaki Branch  
Mito Branch  
Urawa Branch  
Omiya Branch  
Kawagoe Branch  
Tokorozawa Branch  
Honjo Fukaya Branch  
Matsudo Branch  
Kashiwa Branch  
Tsudanuma Branch  
Funabashi Branch  
Motoyawata Branch  
Chiba Branch  
Kisarazu Branch  
Kawasaki Branch  
Shinyurigaoka Branch  
Mizonokuchi Branch  
Yokohama Branch  
Totsuka Branch  
Kamiohoka Branch  
Aobadai Branch  
Fujisawa Branch  
Kamakura Branch  
Atsugi Branch  
Odawara Branch

### [Hokkaido and Tohoku]

Asahikawa Branch  
Sapporo Branch  
Obihiro Branch  
Aomori Branch  
Hachinohe Branch  
Hirosaki Branch  
Morioka Branch  
Akita Branch  
Sendai Branch  
Yamagata Branch  
Fukushima Branch

### [Koshinetsu and Hokuriku]

Niigata Branch  
Nagano Branch  
Matsumoto Branch  
Kofu Branch  
Fujiyoshida Branch  
Toyama Branch  
Takaoka Branch  
Kanazawa Branch  
Fukui Branch

### [Chubu]

Numazu Branch  
Shizuoka Branch  
Hamamatsu Branch  
Iwata Branch  
Toyohashi Branch  
Okazaki Branch  
Nagoya Branch  
Nagoya-Chuo Branch  
Nagoya-ekimae Branch  
Gifu Branch  
Yokkaichi Branch

### [Kansai]

Otsu Branch  
Kyoto Branch  
Osaka Branch  
Umeda Branch  
Kyobashi Branch  
Bingomachi Branch  
Joto Branch  
Toyonaka Branch  
Senri-chuo Branch  
Moriguchi Branch  
Namba Branch  
Kosaka Branch  
Abeno Harukas Branch  
Sakai Branch  
Otori Branch  
Hirakata Branch  
Kori Branch  
Takatsuki Branch  
Ibaraki Branch  
Yao Branch  
Kishiwada Branch  
Wakayama Branch  
Nara Branch  
Gakuenmae Branch  
Nishinomiya Branch  
Ashiya Branch  
Itami Branch  
Kobe Branch  
Kobe-Chuo Branch  
Sannomiya Branch  
Akashi Branch  
Kawanishi Branch  
Miki Branch  
Himeji Branch

### [Chugoku]

Okayama Branch  
Fukuyama Branch  
Hiroshima Branch  
Yonago Branch

### [Shikoku]

Takamatsu Branch  
Tokushima Branch  
Matsuyama Branch  
Kochi Branch

### [Kyushu and Okinawa]

KitaKyushu Branch  
Fukuoka Branch  
Saga Branch  
Nagasaki Branch  
Oita Branch  
Nakatsu Branch  
Miyazaki Branch  
Kumamoto Branch  
Kagoshima Branch  
Naha Branch

Tokyo District Sales  
Financial Institutions Tokyo  
Financial Institutions Nagoya  
Financial Institutions Osaka  
Institutional Business Yamaguchi

## ●Public Institutions

Public Institutions I  
Public Institutions II  
Public Institutions Nagoya  
Public Institutions Osaka

## ●Private Banking

Personal Advisory for Corporate Employees  
•Tokyo  
•Nagoya  
•Osaka

## ●Corporate Clients

Corporate Clients I  
Corporate Clients II  
Corporate Clients III  
Corporate Clients IV  
Corporate Clients V  
Corporate Clients VI  
Corporate Clients VII  
Corporate Clients VIII  
Corporate Clients IX  
Corporate Clients X

## ●IPO Underwriting & Consulting

Private Companies I  
Private Companies II Tokyo  
Private Companies II Nagoya  
Private Companies II Osaka

## ●Corporate Clients Nagoya

Corporate Clients Nagoya

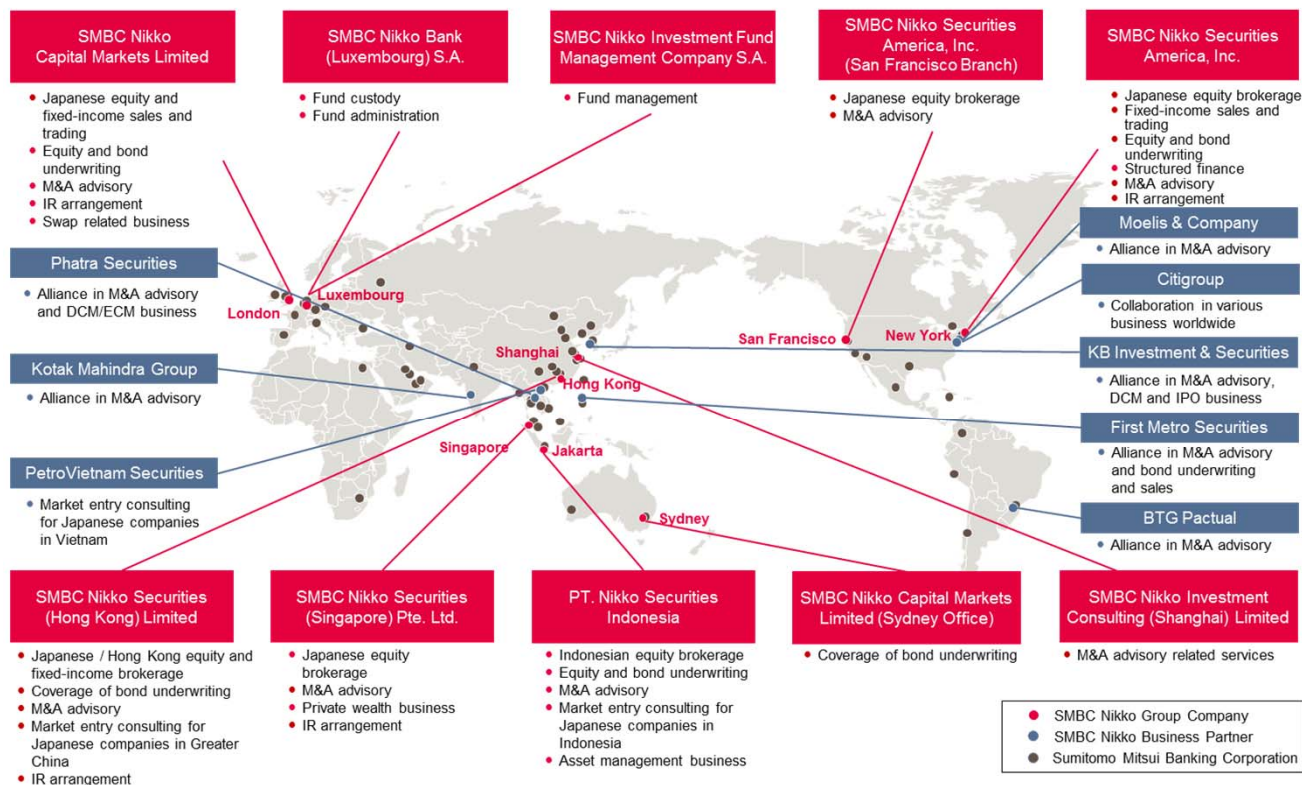
## ●Corporate Clients Osaka

Corporate Clients Osaka I  
Corporate Clients Osaka II

## ●Financial & Public Institutions

Financial Institutions  
Public Sector Clients

# Overseas Network



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