



Translation of the Japanese press release

March 8, 2010
Nikko Cordial Securities Inc.

Organizational Changes

Nikko Cordial Securities Inc. today announces organizational changes as follows.

1. Organizational Changes (Effective as of March 11, 2010)

We will strengthen the structure of the wholesale, retail and head office in order to meet the growing business needs.

- To build the structure of Equity Head Office and Financial Markets Head Office to expand the trading business for wholesale clients.
- To reorganize and segmentalise the regional retail business head offices to expand the retail business base.
- To expand the M&A advisory business for large business corporations and companies in western Japan.
- To meet the new business needs related to capital markets, such as the securitization business.
- To expand the bond- and credit-related research system.

(1) General Management

Recruiting(New)

The hiring of employees and related work is transferred from Human Resources to this new division to strengthen the hiring system in both the retail and wholesale units.

(2) Products(Closed)

Equity and Financial Markets are newly established while Products is closed.

(3) Equity(New)

With the trading business expanding, the equity sales and trading system will be strengthened. For this purpose, we are establishing Equity, to which Equity and Equity Advice Center are transferred from Products and Sales & Advisory for Wholesale Clients is transferred from Wealth Management.

Equity Trading(Reorganized)

Trading Section of Equity Division is reorganized into Equity Trading, which is

engaged in direct sales (including direct market access or DMA / algorithm trading) to domestic and overseas institutional investors (including funds).

Equity Sales(Change)

This division is changed into a structure engaged in research-based sales to institutional investors.

Sales & Advisory for Wholesale Clients(New)

We are establishing the new Sales & Advisory for Wholesale Clients which will take over the work of the current Sales & Advisory for Wholesale Clients and which will also make business suggestions and receive or place orders in connection with bonds as well as equities. Sales & Advisory Nagoya and Sales & Advisory Osaka are transferred from the current Sales & Advisory for Wholesale Clients to this division.

Derivative Products(New)

We are establishing Derivative Products, managed jointly by Equity and Financial Markets, to strengthen our derivatives business and our capabilities to structure products using derivatives.

(4) Financial Markets(New)

With the trading business expanding, we are strengthening our sales and trading system for financial products such as bonds. For this purpose, we are establishing Financial Markets, to which Financial Market Products and Financial Market Products Trading are transferred from Products.

Fixed Income Marketing(Reorganized)

Marketing Section of Financial Market Products is reorganized into Fixed Income Marketing for the purpose of expanding support to bond sales, including referrals and intermediary service involving Sumitomo Mitsui Banking Corporation (SMBC).

(5) Research

Financial Market Research(New)

This division does research and provides information on economic trends and bond investment.

(6) Capital Market Origination

Structured Finance(New)

This division develops products such as securitized monetary claims or real estate, suggests ways to raise funds, and does other work related to underwriting and private placement.

(7) Corporate Development Service

Corporate Development Service II(New)

This division is engaged in the M&A advisory business for major business corporations.

Corporate Development Service III(New)

This division is engaged in the M&A advisory business for major business corporations.

Corporate Development Service Osaka(Reorganized)

Advisory Osaka Section of Corporate Development Service IV is reorganized into this division which provides M&A advisory services in western Japan.

(8) Business & Strategic Planning

Business Research is renamed Business Research Division.

(9) Retail Business Planning

Front Service Center(New)

Ikebukuro Service Center, Nagoya Service Center and Osaka Service Center, which are in charge of receiving calls, are transferred to this center from Customer Service Center.

(10) Head offices of Retail Business

The present five Head Offices system is reorganized into the eight Head Offices system.

- Retail Business Hokkaido, Tohoku & North-Kanto
- Retail Business Metropolitan East
- Retail Business Metropolitan South
- Retail Business Metropolitan West
- Retail Business Tokai & Koshinetsu
- Retail Business Kinki, Shikoku & Hokuriku
- Retail Business Osaka & Kobe
- Retail Business Chugoku & Kyushu

(11) Solution Strategy

Corporate Strategy is renamed Industrial Research.

(12) Investment Banking

Investment Banking VIII(New)

The group covering the chemical and pharmaceutical sectors is transferred from Investment Banking III to this new division.

(13) Institutional Business Kinki

Institutional Business Osaka I(Reorganized)

Institutional Business Osaka II(Reorganized)

Institutional Business Osaka is reorganized into a two-tiered structure to strengthen services in the Osaka area in cooperation with SMBC.

2. Retiring Executive Officer (Effective as of March 11, 2010)

Shuichi Kondo	[Current] Managing Executive Officer
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3. Appointment of Director (Effective as of March 11, 2010)

Shuichi Kondo	[New] Senior Executive Managing Director
	[Current] Managing Executive Officer

4. Appointment of Executive Officers (Effective as of March 11, 2010)

Akira Owano	[New] Executive Officer
	[Current] General Manager, Ikebukuro Branch
Masatoshi Domon	[New] Executive Officer
	[Current] General Manager, Main Branch
Yoshiyuki Ninomiya	[New] Executive Officer
	[Current] General Manager, Fukuoka Branch

Yuichiro Kondo	[New] Executive Officer
	[Current] Co-General Manager, Management Planning & Administration
Kenichi Hida	[New] Executive Officer
	[Current] General Manager, Nagoya Branch
Hiroyoshi Korosue	[New] Executive Officer
	[Current] Co-General Manager of Management Planning & Administration and Co-General Manager of Institutional Business Development

5. Promotion of Executive Officers (Effective as of March 11, 2010)

Kenichi Shimizu	[New] Senior Executive Officer
	[Current] Managing Executive Officer
Eiji Yamada	[New] Senior Executive Officer
	[Current] Managing Executive Officer
Takashi Yoshikawa	[New] Senior Executive Officer
	[Current] Managing Executive Officer

6. Change in Executive Responsibilities (Effective as of March 11, 2010)

Yuichiro Takada	[New] Executive Deputy President, Co-Head of Corporate Business Unit
	[Current] Executive Deputy President, Co-Head of Corporate Business Unit and Co-Head of Institutional Business Unit
Hideto Yoshikawa	[New] Senior Executive Managing Director, Head of Institutional Business Unit
	[Current] Senior Executive Managing Director, Co-Head of Institutional Business Unit

Masaaki Mizuno	[New] Senior Executive Managing Director, Co-Head of Products Planning & Operation, Co-Head of Financial Markets and Co-Head of Research
	[Current] Senior Executive Managing Director, Co-Head of Products and Co-Head of Research
Noriyoshi Suzuki	[New] Senior Executive Managing Director, Head of Retail Business Metropolitan South and Co-Head of Wealth Management
	[Current] Senior Executive Managing Director, Head of Retail Business Kinki, Hokuriku & Shinetsu and Co-Head of Wealth Management
Hiroshi Kobayashi	[New] Senior Executive Managing Director, Co-Head of International Business and Co-Head of Business & Strategic Planning
	[Current] Senior Executive Managing Director, Co-Head of Business & Strategic Planning
Shuichi Kondo	[New] Senior Executive Managing Director, Co-Head of International Business and Head of Institutional Business Planning
	[Current] Managing Executive Officer, Head of Institutional Business Tokai
Yasushi Tachihara	[New] Executive Director, Head of Administrative Operation, Co-Head of International Business and Co-Head of Business & Strategic Planning
	[Current] Executive Director, Head of Administrative Operation and Co-Head of Business & Strategic Planning
Akira Nokina	[New] Managing Executive Officer, Head of Retail Business Osaka & Kobe
	[Current] Managing Executive Officer, Head of Retail Business Eastern Japan & Metropolitan East
Hitoshi Hiramatsu	[New] Managing Executive Officer, Head of Retail Business Kinki, Shikoku & Hokuriku
	[Current] Managing Executive Officer, Head of Retail Business Metropolitan West & Tokai
Masuo Fukuda	[New] Managing Executive Officer, Head of Investment Banking Unit, Co-Head of Solution Strategy, Head of Investment Banking and Co-Head of Corporate Business I
	[Current] Managing Executive Officer, Co-Head of Solution Strategy, Head of Investment Banking, Co-Head of Corporate Business I
Hisafumi Taima	[New] Managing Executive Officer, Head of Equity and Co-Head of Research
	[Current] Managing Executive Officer, Co-Head of Products and Co-Head of Research

Naotaka Fujishiro	[New] Executive Officer, Head of Retail Business Tokai & Koshinetsu
	[Current] Executive Officer, Head of Retail Business Tokyo
Toshio Sadayuki	[New] Executive Officer, Head of Retail Business Metropolitan East
	[Current] Executive Officer, Head of Retail Business Western Japan
Hiroaki Toyoda	[New] Executive Officer, Co-Head of Products Planning & Operation and Senior Deputy Head of Equity
	[Current] Executive Officer, Co-Head of Products Planning & Operation and Co-Head of Products
Norihei Matsumoto	[New] Executive Officer, Senior Deputy Head of Financial Markets
	[Current] Executive Officer, Senior Deputy Head of Products
Fumihiko Yamanaka	[New] Executive Officer, Co-Head of Financial Markets
	[Current] Executive Officer, Co-Head of Products
Akira Owano	[New] Executive Officer, Head of Retail Business Chugoku & Kyushu
Masatoshi Doman	[New] Executive Officer, Head of Retail Business Metropolitan West
Yoshiyuki Ninomiya	[New] Executive Officer, Head of Retail Business Hokkaido, Tohoku & North-Kanto
Yuichiro Kondo	[New] Executive Officer, Senior Deputy Head of Business & Strategic Planning
Kenichi Hida	[New] Executive Officer, Head of Institutional Business Tokai
Hiroyoshi Korosue	[New] Executive Officer, Senior Deputy Head of Business & Strategic Planning

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