

October 1, 2012
SMBC Nikko Securities Inc.

Organizational Changes

SMBC Nikko Securities Inc. today announces organizational changes as follows.

1. Organizational Changes (Effective as of October 1, 2012)

- (1) Human Resources
Secretary Division (New)
- (2) Products Planning & Operation
Products Control Division (Abolition)
The businesses of Products Control Division are transferred to Risk Management Division, Products Planning & Operation Division and Financial Markets Planning Division.
- (3) Financial Markets
Financial Markets Planning Division (New)
NBA Research Division (Transfer)
NBA Research Division is transferred from Research.
- (4) Mergers and Acquisitions
Mergers and Acquisitions I - II (Reorganized)
Mergers and Acquisitions I - III Divisions are reorganized as Mergers and Acquisitions I - II.
Mergers and Acquisitions III (Change of name)
Mergers and Acquisitions VI is renamed Mergers and Acquisitions III.
- (5) Solution Strategy
Compensation & Benefit Planning Solutions Division (New)
- (6) Investment Banking
Investment Banking Administration Division (New)

2. Personnel Changes (Effective as of October 1, 2012)

Kazuya Toyokawa	[New] General Manager, Kamiohoka Branch
	[Current] Section Manager, Consultant Section, Wakayama Branch
Takeshi Inoue	[New] General Manager, Gotanda Branch
	[Current] Deputy General Manager, Sales & Advisory to Corporate Clients
Seiji Kato	[New] General Manager, Okazaki Branch
	[Current] General Manager, Takatsuki Branch
Yutaka Watanabe	[New] General Manager, Takatsuki Branch
	[Current] Section Manager, Consultant Section, Fukuoka Branch
Ryujiro Sato	[New] General Manager, Midosuji-honmachi Branch
	[Current] General Manager, Gotanda Branch
Noriaki Tatekabe	[New] General Manager, Secretary
	[Current] General Manager, Compliance - Products & Corporate Business
Takashi Yamamoto	[New] General Manager, Compliance - Products & Corporate Business
	[Current] Co-General Manager, Institutional Business Planning
Kazuhisa Sunada	[New] General Manager, Financial Markets Planning
	[Current] General Manager, Products Control
Shinichi Hatano	[New] General Manager, Capital Markets Osaka
	[Current] Deputy General Manager, Debt Syndicate
Yukio Ichihara	[New] General Manager, Mergers and Acquisitions I
	[Current] General Manager, Mergers and Acquisitions III
Junichi Yokoyama	[New] General Manager, Mergers and Acquisitions III
	[Current] General Manager, Mergers and Acquisitions IV

Shinsuke Ushijima	[New] Deputy Head of International Business
	[Current] General Manager, Retail Business Planning
Narutoshi Terauchi	[New] Co-General Manager, Institutional Business Planning
	[Current] Investment Banking VI
Hideki Inada	[New] General Manager, Customer Service Center
	[Current] General Manager, Front Service Center
Akiko Kakizawa	[New] General Manager, Front Service Center
	[Current] Section Manager, Personal Advisor Support, Retail Business Planning
Daiji Nakata	[New] General Manager, Retail Business Planning
	[Current] General Manager, Midosuji-honmachi Branch
Ryuji Todoroki	[New] General Manager, Solution Business Planning I
	[Current] Deputy General Manager of Solution Business Planning I and Section Manager of Top Management Support
Tomoyuki Kimura	[New] General Manager, Compensation & Benefit Planning Solutions
	[Current] Deputy General Manager, Compensation & Benefit Planning
Masahiro Shibata	[New] General Manager, Industrial Research
	[Current] General Manager, Solution Business Planning I
Nobu Sakamoto	[New] General Manager, Investment Banking Administration
	[Current] General Manager, Industrial Research

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