

[NEWS RELEASE]

February 20, 2020 SMBC Nikko Securities Inc.

Quarterly Economy Outlook for FY 2019-2021

February 20, 2020 (JST), "SMBC NIKKO Japan Economic Outlook for FY 2019-2021" has been released, responding to the first preliminary of GDP (October-December 2019 period).

Some Coronavirus Caution, but Recovery Nevertheless

- ♦ Real GDP: FY19 +0.5%, FY20 +0.7%, FY21 +1.1%
- ♦ Nominal GDP: FY19 +0.9%, FY20 +0.8%, FY21 +1.6%

Summary

GDP growth outlook

We revise our outlook to reflect the first preliminary Oct-Dec 2019 GDP data. We also add FY21 to our forecast horizon. We forecast real GDP growth of +0.5% YoY in FY19, +0.7% in FY20, and +1.1% in FY21, downward revisions of 0.4ppt vs our previous FY19 and FY20 estimates (9 Dec) to factor in weaker demand given the major typhoon in Oct-Dec last year.

Current state of the economy

On an annualized basis, Oct-Dec 2019 real GDP growth was down 6.3% QoQ, an unexpectedly steep drop despite the small demand rush ahead of the hike in consumption tax in October 2019.

The same goes for industrial output, which slumped 15.2% in Oct-Dec. However, there was a large typhoon in October and production plans suggest recovery to pre-slump levels in two months' time as damages are quickly repaired. We expect both private consumption and capex to recover in a similar fashion. All told, we believe the impact from the tax hike this time around was a small one.



This material is an English translation of Japanese announcement made on February 20, 2020. Although the company intended to faithfully translate the Japanese document into English, the accuracy and correctness of this translation are not guaranteed and thus you are encouraged to refer to the original Japanese document.

Outlook for the economy

The coronavirus requires some caution, but we think Japan's economy is in general recovery nevertheless.

Coronavirus impact: China's recent ban on overseas group tours should only dent Japan's GDP by roughly 0.05%, while lower demand in China itself is unlikely to hurt Japan's exports by much. Rather than domestic demand in China, Japan's exports to China are more correlated with China's exports to the world. Hubei Province (capital Wuhan) is inland and only accounts for 1.4% of China's exports, so is unlikely to impact Japan's exports by much. Even if Chinese exports did slump, coronavirus infections are already in decline, so the drag would likely to be short-lived. We would expect pent-up demand to strengthen exports through the latter half of the year.

<u>Domestic sentiment after the consumption tax increase</u>: Consumption tax increases have never caused a recession in Japan. That is because the rise and fall in demand before and after the hike usually involves imported daily goods, apparel, home appliances, and brand goods, which have no relation to domestic production. Private consumption could stagnate if higher prices due to the tax hike reduce purchasing power, but prices only rose about 0.6% this time and rising nominal incomes should prevent real incomes from falling. Thus, private consumption is unlikely to collapse because of the recent tax hike.

<u>Domestic economy after the Olympics</u>: We expect the economy to continue recovering after the Olympics as recession is highly unlikely in Goldilocks conditions, where the reduced investment cycle effectively renders the business cycle non-existent. We also expect government spending on infrastructure (resilience against natural disasters etc), a tighter labor market, and steady capex growth. An adjustment phase after the Olympics is unlikely in our view.

· Risks

Monetary policy by the BOJ is a risk factor. The BOJ has reduced purchases of JGBs to Y16th (annualized) and if that pace continues, the BOJ might end up not purchasing any JGBs by about October this year. The BOJ has continued this "stealth taper" vs its annual purchase target of Y80th, but a clear explanation would be needed if it were to reduce purchases to zero. If it did in fact terminate QE, observers might start expecting a rate hike and test the upper bound of the long-term interest rate target (roughly 0.2%) indicated by Governor Kuroda in 2018.

###

Quarterly forecasts for Japanese economy

《Actual》← → 《Forecasts》													
	2019			2020			2021			2022			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
Real GDP growth (QoQ)		0.5	0.1	-1.6	0.5	0.5	0.6	0.2	0.3	0.3	0.3	0.3	0.3
(annual rate)		1.9	0.5	-6.3	2.1	2.2	2.3	0.7	1.1	1.1	1.1	1.1	1.0
Domestic demand, contribution (QoQ)		0.8	0.4	-2.1	0.6	0.5	0.5	0.2	0.3	0.2	0.2	0.2	0.2
Private consumption (QoQ)		0.6	0.5	-2.9	1.2	0.5	0.6	0.0	0.2	0.2	0.2	0.2	0.2
Capex (QoQ)		-0.2	1.2	-2.7	-1.5	-0.5	0.0	0.5	0.5	0.5	0.5	0.5	0.5
Residential investment (QoQ)		8.0	0.5	-3.7	2.0	1.5	0.9	0.8	0.4	0.4	0.4	0.4	0.4
Public investment (QoQ)	2.1	1.8	1.2	1.1	2.4	0.0	1.2	-1.5	2.5	2.5	2.5	2.5	2.5
Foreign demand, contribution (QoQ)		-0.3	-0.3	0.5	-0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Exports (QoQ)	-1.9	0.4	-0.7	-0.1	-0.5	1.0	1.5	0.8	0.8	8.0	8.0	0.8	0.8
Imports (QoQ)	-4.3	2.0	0.7	-2.6	0.0	1.0	1.0	1.0	0.7	0.6	0.6	0.6	0.6
Nominal GDP growth (QoQ)		0.5	0.5	-1.2	-0.6	0.8	0.8	0.5	0.2	0.4	0.4	0.4	0.4
Industrial production (QoQ)		0.7	-0.5	-4.0	3.0	1.0	0.5	0.5	1.0	1.0	1.0	1.0	1.0
Trade balance (Y tn, SAAR)		-2.6	-1.3	2.9	0.4	0.4	1.9	2.2	3.3	3.2	3.2	3.6	4.1
Unemployment rate (%)		2.4	2.3	2.3	2.3	2.2	2.2	2.2	2.2	2.2	2.2	2.2	2.2
Core CPI (YoY)		8.0	0.5	0.6	0.6	0.4	0.5	0.5	0.7	0.7	0.7	0.7	0.7
(Ex effects of consumption tax hike)	0.8	8.0	0.5	-0.4	-0.4	-0.6	-0.5	0.5	0.7	0.7	0.7	0.7	0.7
IOER (Eop)	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1
YCC 10y JGB yields target (Eop)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
US real GDP growth (QoQ annualized)		2.0	2.1	2.1	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
US unemployment rate (%)		3.6	3.6	3.5	3.5	3.5	3.4	3.4	3.4	3.4	3.4	3.4	3.4
US core CPI (YoY)		2.1	2.3	2.3	2.2	2.3	2.3	2.3	2.3	2.2	2.2	2.2	2.2
Fed rate (Eop)		2.375	1.875	1.625	1.625	1.625	1.625	1.625	1.875	1.875	2.125	2.125	2.125

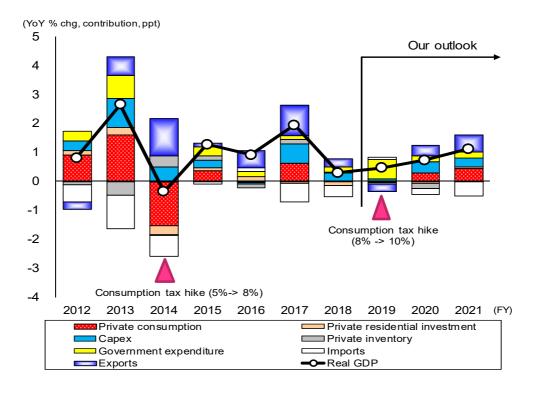
《A》←	→《F》		(Unit:%)				
FY18	FY19	FY20	FY21		Comparison with previous forecasts (as at 9 Dec 2019)		
					FY19	FY20	
0.3	0.5	0.7	1.1	l l	-0.4	-0.4	
0.1	0.2	-0.2	0.0		-0.7	-1.3	
0.1	-0.1	0.5	8.0		-0.8	-0.2	
-4.9	0.9	-2.3	1.9		-0.6	-0.3	
1.7	0.4	2.4	1.9		-1.7	0.9	
0.6	3.5	0.1	1.0		0.2	-6.4	
-0.1	-0.2	0.2	0.0		-0.2	0.2	
1.6	-1.5	2.1	3.4		0.0	0.2	
2.2	-0.5	1.3	2.8	l l	-1.3	-0.2	
0.1	0.9	0.8	1.6	l	-0.3	-0.5	
0.2	-2.5	1.9	0.6		-1.6	0.2	
-1.5	-0.1	1.9	3.5		1.8	2.7	
2.4	2.3	2.2	2.2		-0.1	-0.1	
0.8	0.6	0.5	0.7		0.1	0.0	
0.8	0.1	0.0	0.7	ľ	0.1	-0.1	
-0.1	-0.1	-0.1	-0.1		0.0	0.0	
0.0	0.0	0.0	0.0		0.0	0.0	
2.7	2.1	2.0	2.0		0.0	-0.1	
3.9	3.5	3.4	3.4		-0.1	0.0	
2.2	2.2	2.3	2.2		0.0	0.0	
2.375	1.625	1.875	2.125		0.00	0.00	

Assumptions: Forex rate (annual mean): Y109.0/\$ in FY19, Y113.3/\$ in FY20 and Y115.0/\$ in FY21; Crude oil price (WTI annual mean): \$56.40/bbl in FY19, \$56.40/bbl in FY20 and \$58.40/bbl in FY21.

Notes: 1) US GDP on a calendar basis, US unemployment rate is the average for the period and FF rate at end of year. 2) Actual figures from Cabinet Office (CAO), MIC, METI, BOJ. Forecasts by SMBC NIKKO.

Sources: CAO; Ministry of Economy, Trade and Industry (METI); Ministry of Internal Affairs and Communications (MIC); Bank of Japan (BOJ); SMBC NIKKO forecasts

Outlook for real GDP growth



Sources: CAO, SMBC NIKKO forecasts

APPENDIX

General Disclaimer

This research report has been produced by SMBC NIKKO for informational purposes only. It does not constitute solicitation of the sale or purchase of securities or other investments. The information contained herein is derived from sources that SMBC NIKKO believes to be reliable, but SMBC NIKKO does not guarantee the accuracy or completeness of said information. In some cases, such information may be incomplete or summarized. Prices, numbers, and similar data contained herein include past results, estimates, and forecasts, all of which may differ from actual data. These prices, numbers, and similar data may also change without prior notification. This research report does not guarantee future performance, and the information contained herein should, for whatever purpose, be used solely at the discretion and responsibility of the client. Neither SMBC NIKKO nor its affiliates accept any liability or responsibility for any results in connection with the use of such information. This research report does not take into account specific financial situations, needs, or investment objectives of any client, and it is not intended to provide tax, legal, or investment advice. Clients are responsible for making final investment decisions and should do so at their own discretion after careful examination of all documentation delivered prior to execution, explanatory documents pertaining to listed securities, etc., prospectuses, and other relevant documents. Non-research departments of SMBC NIKKO and its affiliates may provide commentary to clients and their proprietary trading departments that are inconsistent with or incompatible with investments or opinions recommended in this research report. SMBC NIKKO and its affiliates may make investment decisions on the basis of such commentary. In addition, SMBC NIKKO and its affiliates, as well as employees of either, may trade in the securities mentioned in this research report, their derivatives, or other securities issued by the same issuing companies in this research report. This research report is distributed by SMBC NIKKO and/or its affiliates. The information contained herein is for client use only. SMBC NIKKO holds the copyright on this research report. Any unauthorized use or transmission of any part of this research report for any reason, whether by digital, mechanical, or any other means, is prohibited. If you have any questions, please contact your sales representative. Additional information is available upon request

Certain company names, product and/or service names that appear in this research report are trademarks or registered trademarks of SMBC NIKKO or other companies mentioned in the report.

Important notes concerning Article 37 of the Financial Instruments and Exchange Act (Advertising Regulations, etc.)

Commissions (below figures do not apply to certain customers, such as non-residents in Japan and professional investors under FIEA, for whom commissions are set on an individual basis)

When a trade is executed based on information contained in this research report, a predetermined brokerage commission may be charged. For example, when an order is placed at a branch to buy or sell a stock or other security on a securities exchange in Japan (with the exception of odd-lot remainders), a commission of up to a maximum of 1.265% of the contract settlement amount (Note: The minimum commission is 5,500 yen) is charged to the client for each product trade executed. Clients will only be charged for the purchase price of a bond, stock or other security in trades executed as part of a primary offering, secondary distribution, or with a counterparty (Note: In the case of bonds, the trade may require that the client pay accrued interest if separate from the purchase price). For trades involving products denominated in foreign currencies, and another currency, or an exchange of products denominated in different currencies, the applicable exchange rate will be determined by SMBC NIKKO. For fees mentioned above that are subject to consumption tax, the rates and amounts include the consumption tax portion.

Risks

Each product entails the risk of a partial loss of the amount of invested capital (the risk of a partial loss of principal) or a loss equal to or greater than the amount of invested capital (the risk of a loss equal to or exceeding principal) due to a variety of factors, which may include price variance and fluctuations in stock markets, interest rates, exchange rates, real estate markets, and commodity markets, and deterioration in the creditworthiness (including the financial and management condition) of issuers of securities. When executing margin or derivative transactions ("derivatives"), there is a risk the amount of derivatives transaction exposure could exceed the client's margin collateral or margin deposit ("margin collateral amount"), and there is also a risk of loss exceeding the client's margin collateral should prices of securities or values of indexes underlying such transactions fluctuate (the risk of a loss equal to or exceeding principal). When executing over-the-counter derivative transactions, there may be a spread between the ask and bid prices on financial instruments quoted by SMBC NIKKO. For asset-backed securities, interest, dividends, repayment of principal and other elements may be affected by changes in conditions in certain assets. Such changes may result in losses relating to early sale or redemption of such assets.

Aforementioned commissions and risks differ by financial instrument and clients should carefully examine all relevant documentation, including documentation delivered prior to execution, prospectuses, and other material provided. Clients may contact any SMBC NIKKO branch for questions regarding such documentation.

Company Name

SMBC Nikko Securities Inc. is a financial instruments dealer governed by the Financial Instruments and Exchange Act, registered with the Kanto Local Finance Bureau, Registration No. 2251.

Member Associations

SMBC Nikko Securities Inc. is a member of the Japan Securities Dealers Association, the Japan Investment Advisers Association, The Financial Futures Association of Japan and the Type II Financial Instruments Firms Association.