

【NEWS RELEASE】

April 1, 2025
SMBC Nikko Securities Inc.

Message from President & CEO Yoshioka to New Employees for Fiscal Year 2025

Congratulations to everyone on joining the company. I am very pleased to welcome new members today. On behalf of all employees, I extend a warm reception to you. Welcome to SMBC Nikko Securities.

As you embark on your new journey as working professionals, you might be feeling a mix of excitement and anxiety about your new life. In fact, I also experience both excitement and anxiety every day. But please do not worry. All our employees are united in our commitment to support you. As your senior in business and colleague to work together for the growth of SMBC Nikko securities, I would like to speak to you today.

As your senior, I have two points to share. The first is to "embrace change as your energy." The world is full of uncertainties. Turning anxiety into energy and tackling challenges with curiosity is crucial for achieving success in business. By diligently working on the tasks at hand, you will become a different self and see a different perspective, and sometimes that change can work positively. Continuously making efforts, believing that they will always result in some kind of step forward, will eventually bring a good outcome.

The second point is to "have a conversation with your future self." This is a phrase I learned from my boss when I was in my late twenties. The ultimate goal in life is, when looking back on your life on the last day, you will think, "I have had a good life." When reflecting on your life, you do not want to regret not having taken more challenges, not having thought from a broader perspective, or not having stayed true to yourself. I want you to keep this in mind in your work as well, by being conscious of having conversations with your future self.

I believe these two points are concepts that apply to any industry, and the first point is especially important for employees of a securities company, so I hope you will keep them in mind.

Finally, the securities business grants us a privilege to be closely involved in major events of our customers and the company. Meanwhile, the SMBC Group is strengthening securities operations, and the role of our company is becoming increasingly important. Let us work together and do our best. Thank you.

(New hires for this fiscal year: 254 people)