

## 【NEWS RELEASE】

March 27, 2026  
SMBC Nikko Securities Inc.

**Summary of remarks made by President & CEO Yoshioka  
in the Spring 2026 Meeting of Department Heads and Branch Managers**

Amid the recent environment where both the magnitude and speed of change are intensifying—marked by the inauguration of the Takaichi administration, the accelerating advancement of AI technologies, sharp fluctuations in stock prices, interest rates, and foreign exchange rates, and the emergence of geopolitical risks—the importance of every day, every minute, and every second has never been greater. The environment truly demands the foresight of securities professionals.

In the new medium-term management plan commencing in April, it will be essential to further accelerate business model reforms in light of environmental changes, continue transforming ourselves with a sense of speed, and leverage the creativity that continuously generates new value, along with the diversity that lies at its source.

By executing business strategies across each business area and strengthening the management foundation that underpins them, we will create social value and fulfill our social mission as SMBC Nikko and the SMBC Group.

We are living in an era of rapid change to which conventional wisdom and past success stories no longer apply. Precisely for this reason, the future of finance holds tremendous potential—and conversely, failing to take on challenges represents the greatest risk. I hope each of you will articulate what heights you aim to reach in your respective positions and celebrate one another's challenges toward those goals in a dynamic workplace. Let us all take on these challenges together.