

【NEWS RELEASE】

April 1, 2026
SMBC Nikko Securities Inc.

Message from President & CEO Yoshioka to New Employees for Fiscal Year 2026

Congratulations to everyone on joining the company. I am truly delighted to welcome you today as new members of SMBC Nikko Securities. On behalf of all our employees, I extend a warm welcome to you.

As you take your first step as a member of society, you may be feeling a sense of excitement, along with nervousness and anxiety. In fact, I myself face such feelings every day. Please do not worry too much. Our employees will be united to firmly support each one of you.

Today, as a senior businessperson and as a colleague who will take on the growth of SMBC Nikko Securities together, I would like to share my thoughts from two perspectives.

The first is to Transform Change into Energy. Modern society is filled with uncertainty. In such an environment, I believe that the key to achieving results in business lies in turning anxiety into energy and taking on challenges with curiosity. As you earnestly take each task before you and steadily build up your own growth, you will begin to see a different landscape from before. Such change may not always be immediately apparent, but it can ultimately work in a positive way. Each effort you make will lead to the next step. I am confident that moving forward with this belief will produce good outcomes.

The second is that the role expected of securities companies is becoming greater than ever. The ability to engage sincerely in dialogue with customers, the ability to create ideas by diverse human resources, and the ability to collaborate with SMBC and other group companies as well as the global network: these are the strengths we have cultivated over the years. By combining these strengths with the power of new technologies, including AI, I believe we can deliver even greater value to our customers.

The mission of SMBC Nikko Securities is to “Connect the development of sound capital markets to the realization of satisfying and fulfilling lives and society.” There has never been a time when we were better positioned to cope with this mission head-on. You are in an environment that encourages challenge. Sharpen your skills as professionals, spread your wings to the fullest, and together with us, open up the next era.

I sincerely hope that each one of you will have success and achievements in the future.

(New hires for this fiscal year: 273 people)